

## Notice to Commercial Customers –2016-17 Schedule and Rate Structure

Effective April 1, 2016, Marine Atlantic will implement its new schedule and rate structure. This year's schedule will continue to see the popular overnight and morning crossings, and an increased number of dedicated commercial and restricted crossings to facilitate the transport of goods to and from Newfoundland and Labrador.

As part of today's announcement, tariff rate adjustments have been implemented. Effective April 1, passenger fares, vehicle fares and the drop trailer management fee will increase by 2.6 per cent. The tariff rate adjustments are necessary to reflect the continuing increased costs associated with materials, supplies and labour and ensure a strong and reliable service for customers. Marine Atlantic will not be increasing cabin prices or the security fee at this time.

The fuel surcharge will not increase at this time, but will continue to be monitored. As the Corporation continues to move to more expensive marine diesel fuel to meet new environmental regulations by the year 2018-19, it is anticipated that significant increases to the fuel surcharge will be required. With current projections, the Corporation is anticipating a fuel surcharge increase of approximately 5.0 per cent in fiscal year 2017-18. These costs are a result of the ongoing transition to use 100 per cent marine diesel on all Marine Atlantic ferries. While lower international fuel prices, as well as the Corporation's ongoing fuel savings measures are stabilizing the current fuel surcharge, future increases will be necessary to reflect the costs associated with purchasing the more expensive fuel.

The complete 2016-17 sailing schedule is available at [www.marineatlantic.ca](http://www.marineatlantic.ca). Below is an overview of the 2016-17 cost of travel which includes applicable fees and surcharges.

<b>Port aux Basques – North Sydney</b>	<b>Cost of Travel April 1, 2015</b>	<b>Cost of Travel April 1, 2016</b>
<i>Tractor trailer (72 feet with driver)</i>	\$640.55	\$657.10
<i>Drop trailer (53 feet-including jockey tow)</i>	\$736.61	\$755.79



Argentia – North Sydney	Cost of Travel April 1, 2015	Cost of Travel April 1, 2016
<i>Tractor trailer (72 feet with driver)</i>	\$1659.67	\$1702.74
<i>Drop trailer (53 feet-including jockey tow)</i>	\$1433.51	\$1470.80

Marine Atlantic will continue working to provide an effective, efficient and reliable service for our commercial customers.

If you have any questions regarding the 2016-17 schedule and rate structure, please contact Kim Snow, Manager of Customer Relationships, (709) 772-8972 or [ksnow@marineatlantic.ca](mailto:ksnow@marineatlantic.ca).